

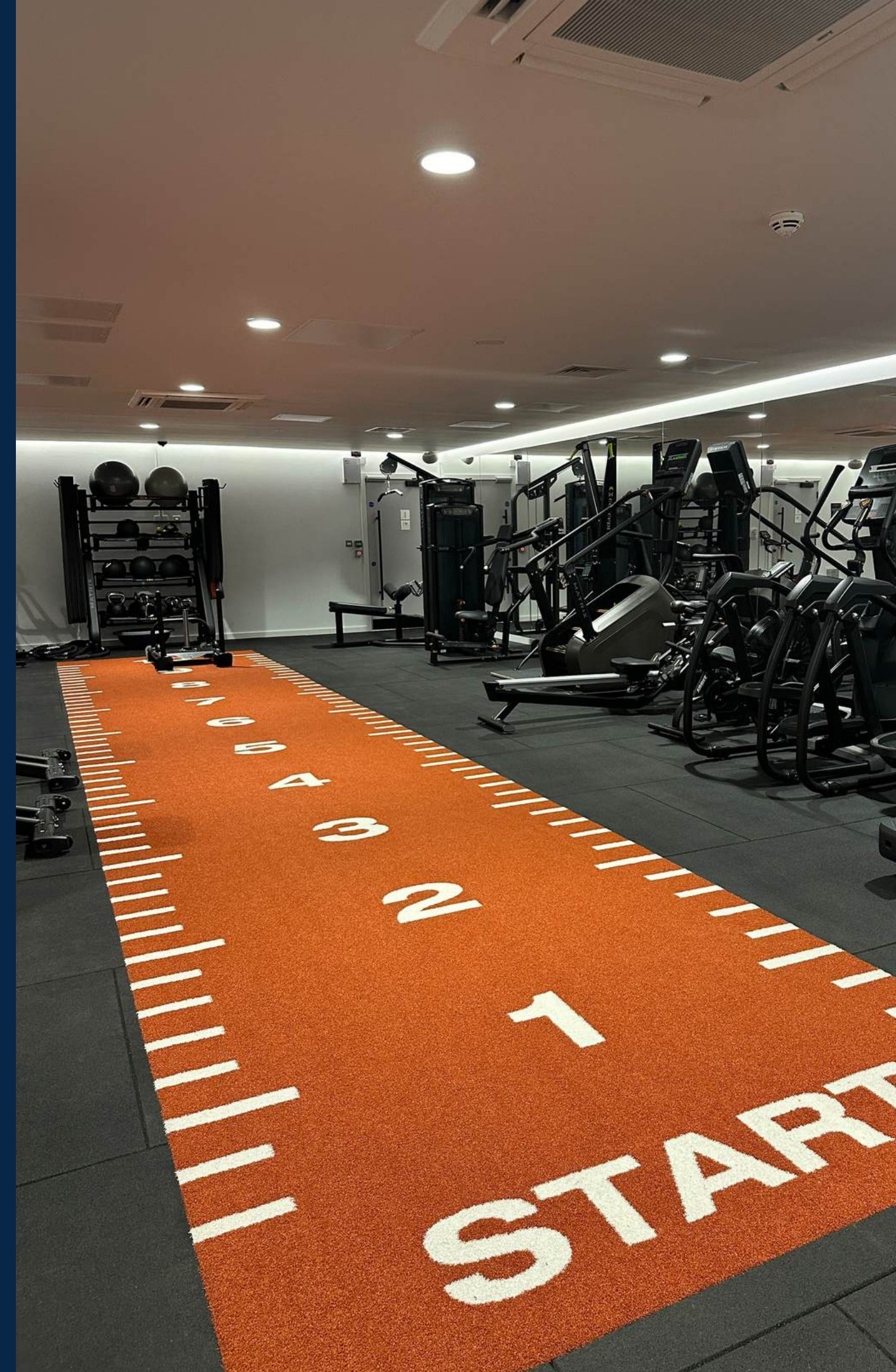
Cubo + Shared Access: multi-site connectivity

Delivering flawless mobile connectivity across Cubo's growing portfolio



Seamless connectivity is the foundation of every Cubo workspace experience. From the moment our members walk through the door, we want them to feel empowered to connect, collaborate and create without interruption - and that starts with a rock-solid digital infrastructure.

Marc Brough - CEO, Cubo



cubo



Shared Access is powering Cubo's growth through flawless mobile coverage across their portfolio. Following successful installations at The Lincoln and No 1 Spinningfields in Manchester, Cubo members now benefit from perfect mobile signal throughout both buildings.

The background

Since launching in 2020, Cubo has rapidly established itself as one of the UK's leading hybrid workspace providers. Its fast-growing network of flexible workspaces brings together premium facilities and a strong sense of community - creating places where people and businesses can truly thrive.

In October 2023, Cubo opened its first Manchester location at The Lincoln - a landmark Grade A office building in the heart of the city's Central Business District. The 100,000 sq ft building, overlooking the newly reimagined Lincoln Square peace garden, is designed to deliver the ultimate work-life balance.

Following the success of The Lincoln, Cubo expanded further in Manchester with a second site at No 1 Spinningfields, a 19-storey BREEAM Excellent landmark that features Manchester's highest restaurant and a stunning roof garden. This flagship workspace combines exceptional design, comfort and functionality in one of the city's most iconic addresses.

The challenge

Cubo is known for its beautifully designed environments that empower productivity, creativity and wellbeing. Both Manchester sites were created to deliver a seamless member experience - yet despite their quality and innovation, each faced the same technical challenge: unreliable mobile coverage.

In both buildings, the use of high-performance insulation, low-emission glass and other energy-efficient materials prevented mobile signals from penetrating effectively. For Cubo - whose members depend on strong, consistent connectivity for calls, video meetings and hybrid collaboration - this issue risked undermining the premium, connected experience the brand is known for.

The solution

Shared Access, a specialist in in-building mobile connectivity, was brought in to design and deliver a bespoke solution for both Manchester sites.

At No1 Spinningfields, Shared Access installed a mobile system to enhance coverage from all three UK mobile operators. The installation was carried out discreetly and with zero disruption to members - ensuring uninterrupted business operations.

Following the success at Spinningfields, Shared Access was appointed again to deliver the same high-performance system at The Lincoln. The system delivers equally strong, consistent coverage across all floors and member areas, from collaborative lounges to private offices.



The opportunity: an OpEx model built for growth

Both projects were delivered by Shared Access on an OpEx funding model, removing the need for any upfront capital investment.

This flexible, service-based approach gives Cubo enterprise-grade mobile connectivity with predictable annual costs that include ongoing monitoring, maintenance and 24/7 support.

This model transforms connectivity from a complex infrastructure challenge into a fully managed operational service, freeing up capital, reducing risk and keeping buildings seamlessly connected as needs evolve.

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*Fully funded.
Fully managed.
Future-ready.*
”



The results

The outcome has been transformative. Members at both **Cubo Spinningfields** and **Cubo Lincoln** now enjoy flawless mobile coverage and significantly improved data speeds throughout each building.

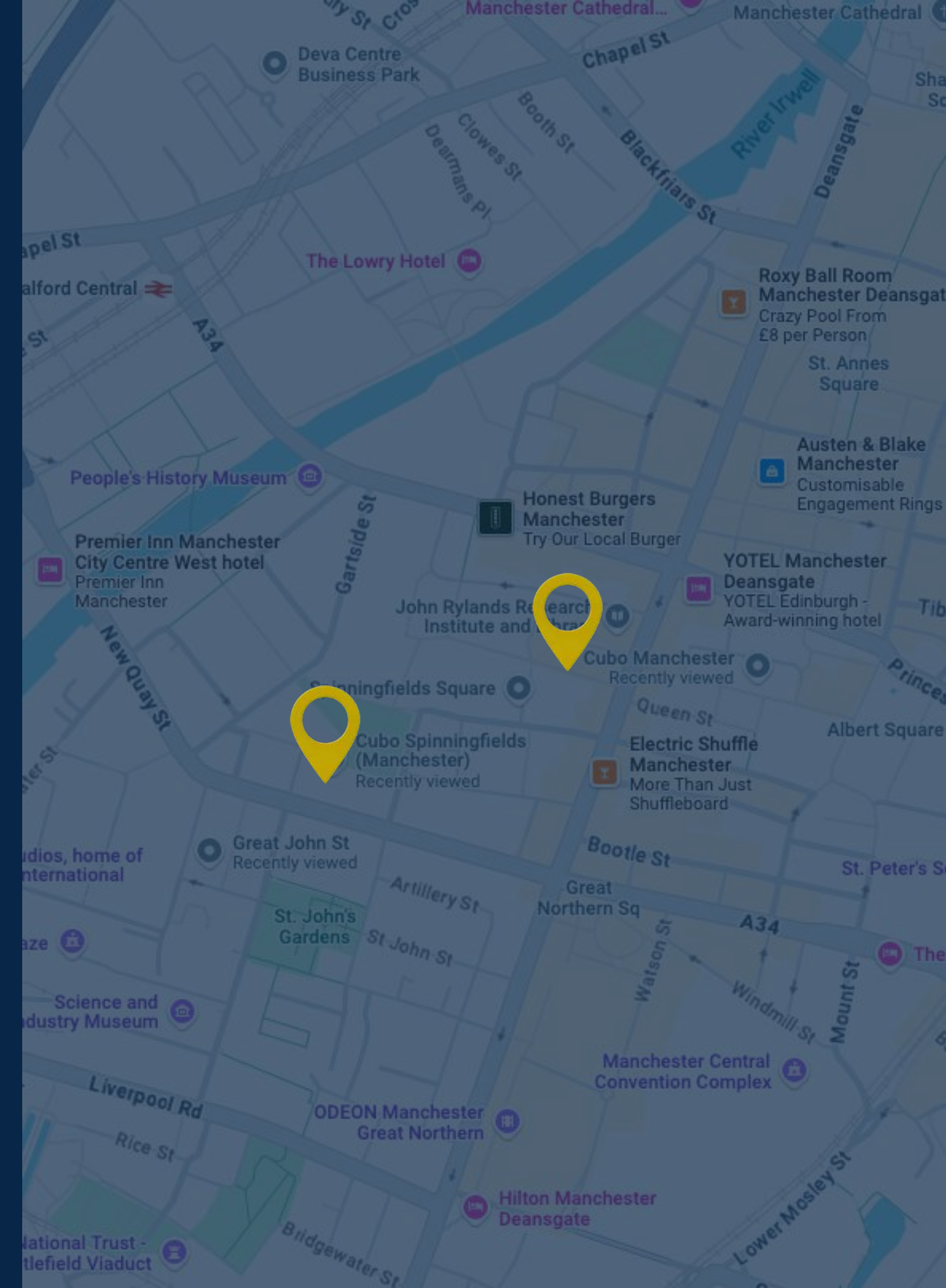
This enhanced digital experience has:

- Eliminated connectivity-related frustrations.
- Improved satisfaction and retention among members.
- Supported Cubo's strong commercial performance and continued growth.
- Strengthened Cubo's competitive advantage by helping attract new tenants who value reliable, high-quality digital infrastructure as a key factor in workspace selection.

With reliable mobile connectivity now in place across both sites, Cubo can confidently promote an exceptional member experience that differentiates them in an increasingly competitive flexible workspace market.

Partnering for growth

As Cubo continues its UK expansion, Shared Access is implementing a portfolio-wide connectivity strategy to ensure every site delivers the same seamless, high-quality mobile experience. This consistency strengthens Cubo's brand promise and creates connected environments that attract and retain members in a competitive workspace market.





Shared Access has been instrumental in helping us deliver the premium experience Cubo stands for. Reliable mobile coverage isn't a nice-to-have - it's essential for our members' productivity and satisfaction.

Marc Brough - CEO, Cubo





Before the upgrade, we struggled with dropped calls and poor signal in meeting rooms. Now, every call connects perfectly and our teams can move freely around the space without losing coverage.



Simpson Millar Solicitors – Cubo Tenant, The Lincoln





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